



Agricultural holding JSC “Atameken-Agro”

Created by nature, improved by professionals!

About us

Agricultural holding "Atameken-Agro"

- established in 2003
- group of 16 companies
- sales of products on the domestic market and in 18 export destinations
- one of the top 50 largest private companies in Kazakhstan

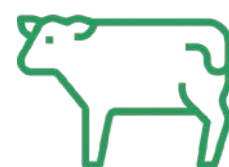
Main areas of work:



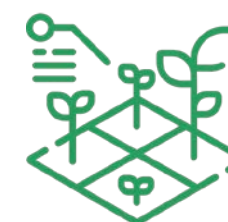
Crop production



Grain elevators



Animal husbandry



Seed production



Extensive geography of cooperation

Europe: Italy, Spain, Poland, Belgium, Germany

Asia: Turkey, China, countries of South-West Asia, Pakistan, Mongolia

Central Asia: Russia, Tajikistan, Turkmenistan, Uzbekistan, Kyrgyzstan

Africa: Tunisia, Egypt



441 000+

hectares
of land resources

321 000+

hectares
of arable land area

523 000+

tons
of storage volumes

5 000+

head of
cattle



Crop production

Crop production is the main priority of the agricultural holding “Atameken-Agro”. We carefully cultivate more than 321 thousand hectares of fields and grow a wide range of crops.

Grains: wheat, rye, barley, oats, spelt

Pulses: chickpeas, peas, green lentils, red lentils, soybeans

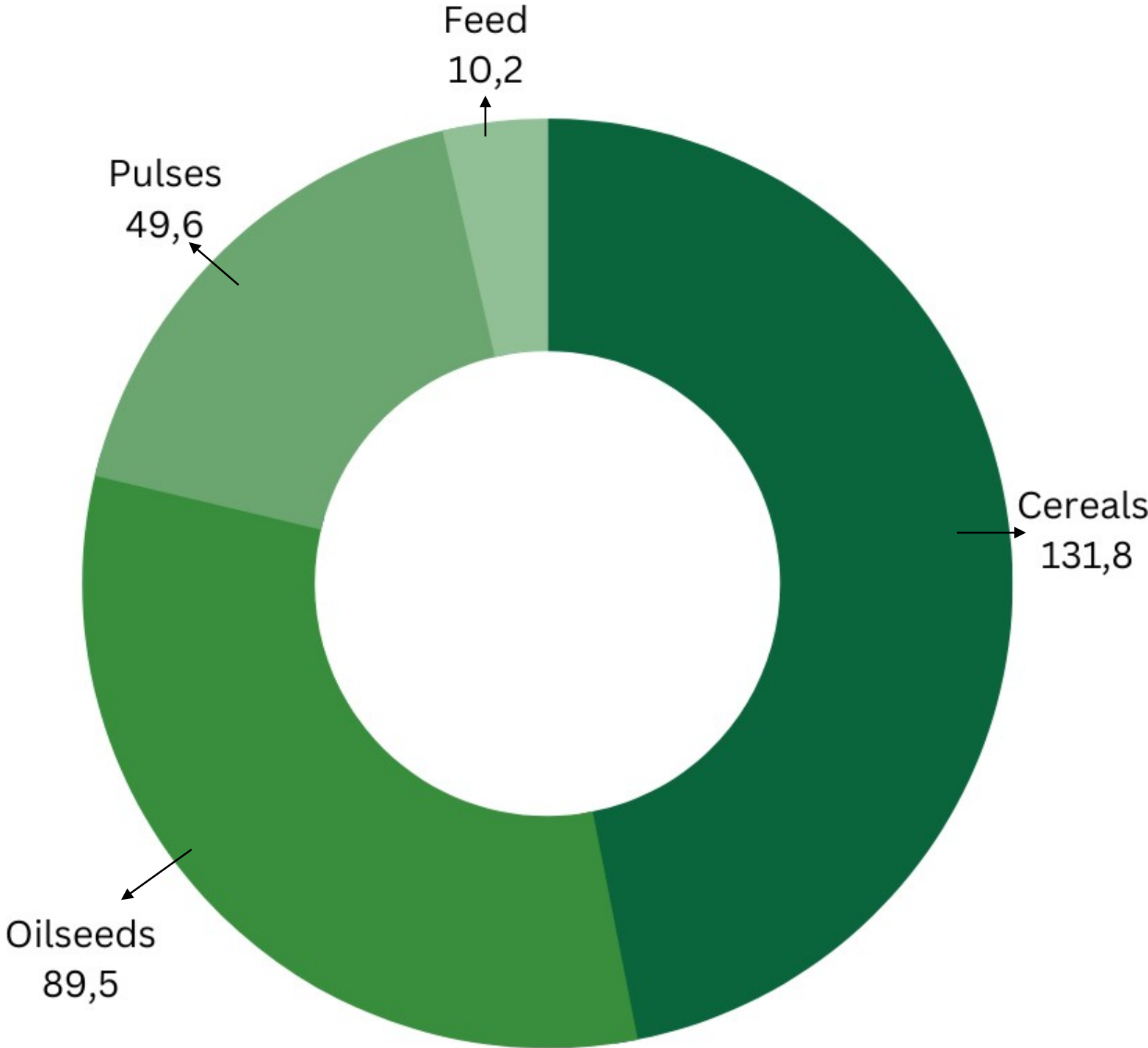
Oilseeds: linseeds, rape, sunflowers

We are members of Global Pulse Confederation (GPC).



Sowing area in 2023 (thousand ha)

Total sowing area
281 thousand ha*



Soft wheat	96,3
Durum wheat	27,7
Barely	5,3
Corn	1,7
Oats	0,6



Sunflower	58,9
Linseed	28,6
Rapeseed	2,1

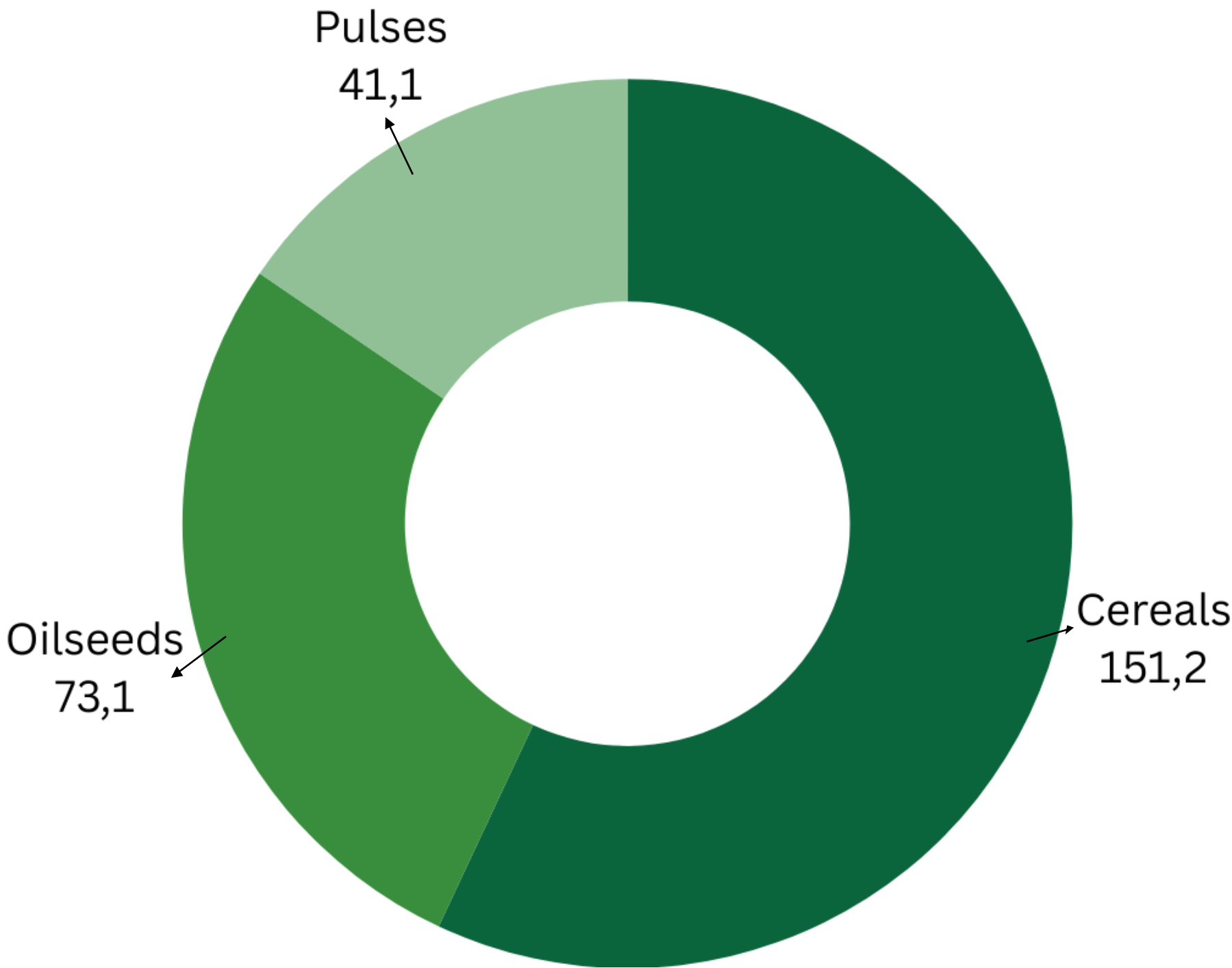


Red lentils	42,1
Peas	7,4

* Including areas for feed crops

Gross harvest in 2023 (thousand tons)

Total gross harvest
265,7 thousand tons*



Soft wheat	109,7
Durum wheat	28,8
Barely	7,7
Corn	4,4
Oats	0,6



Sunflower	53,3
Linseed	17
Rapeseed	2,7

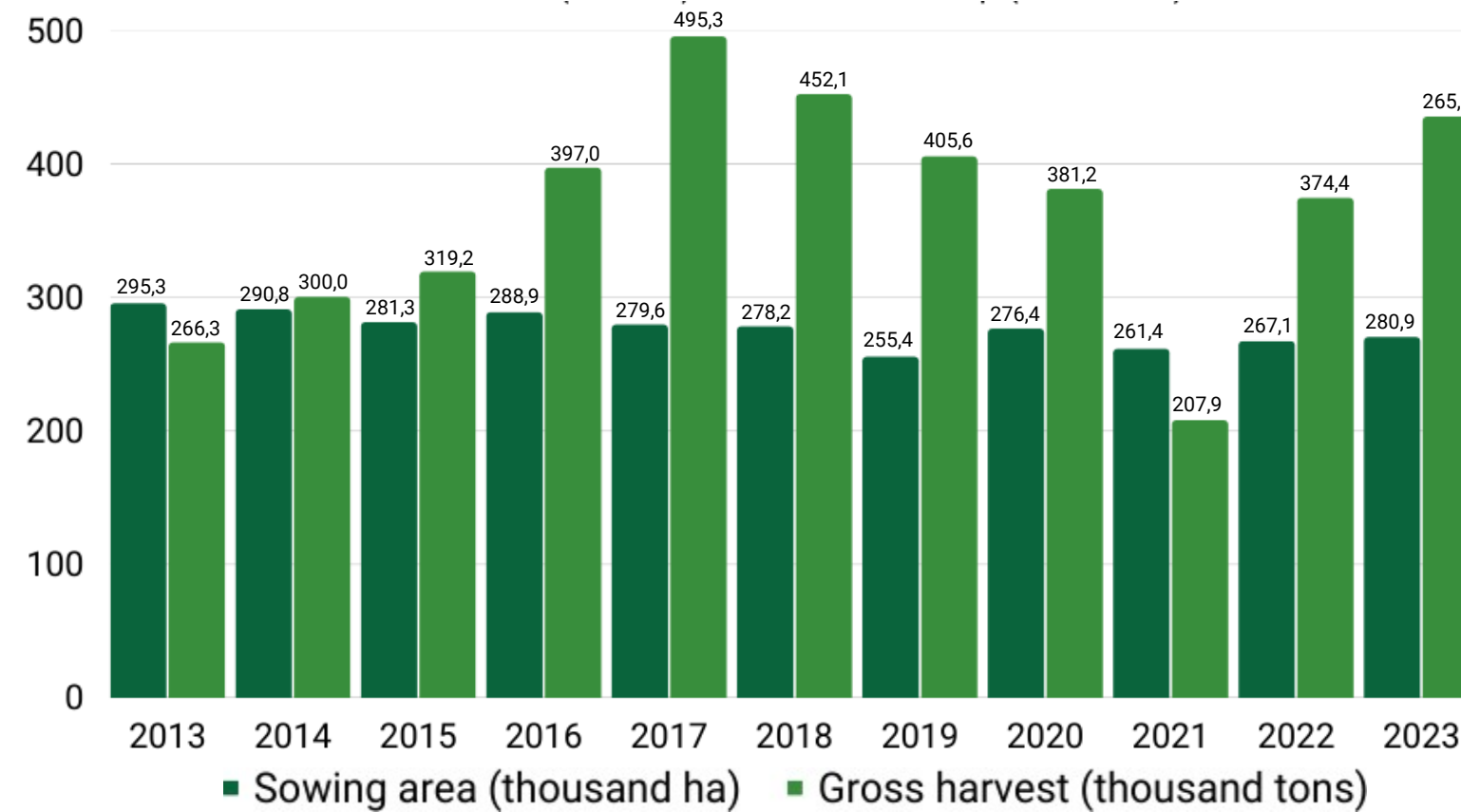


Red lentils	34,7
Peas	6,4

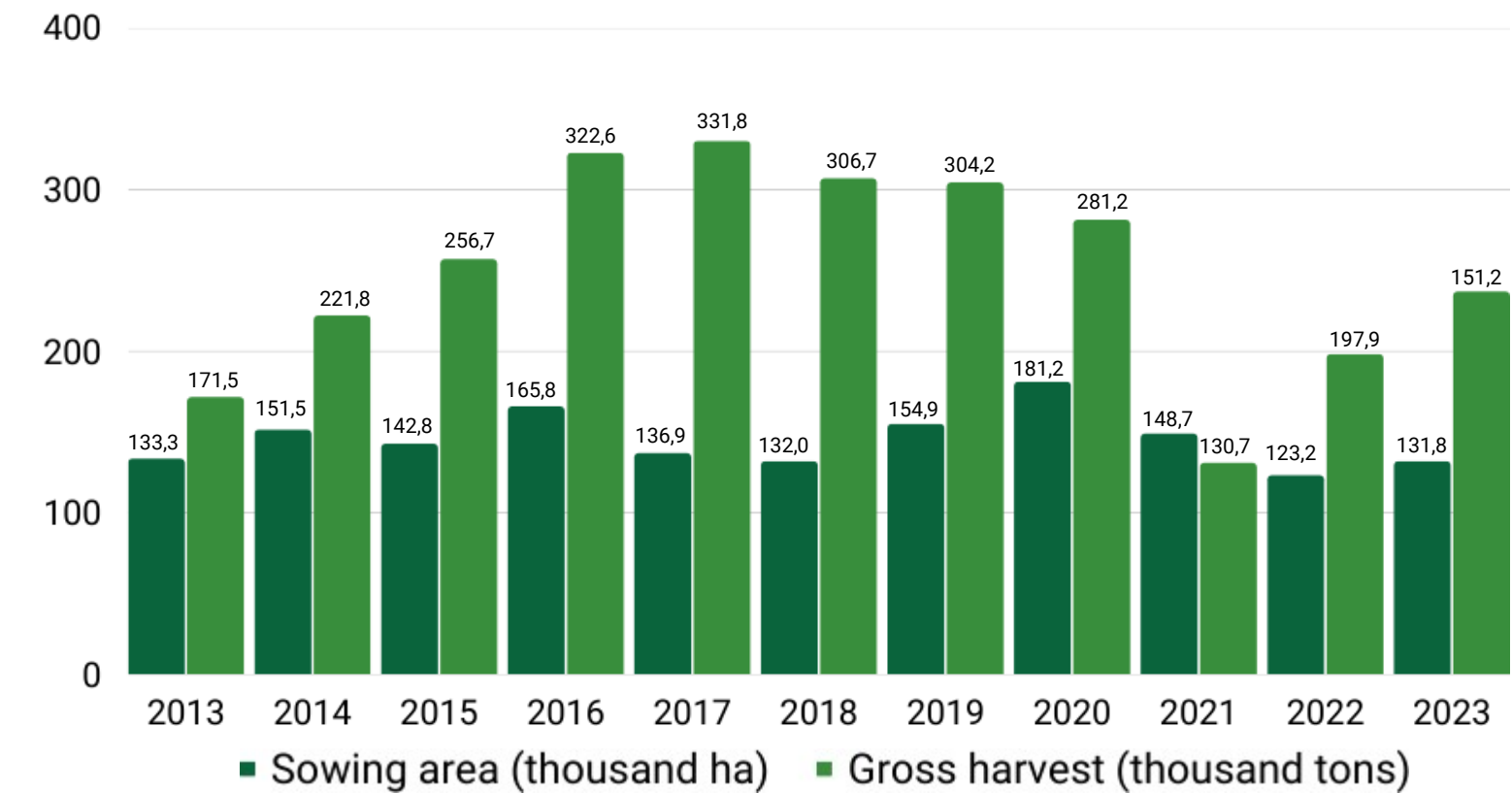
* Excluding feed crops

Dynamics for 10 years

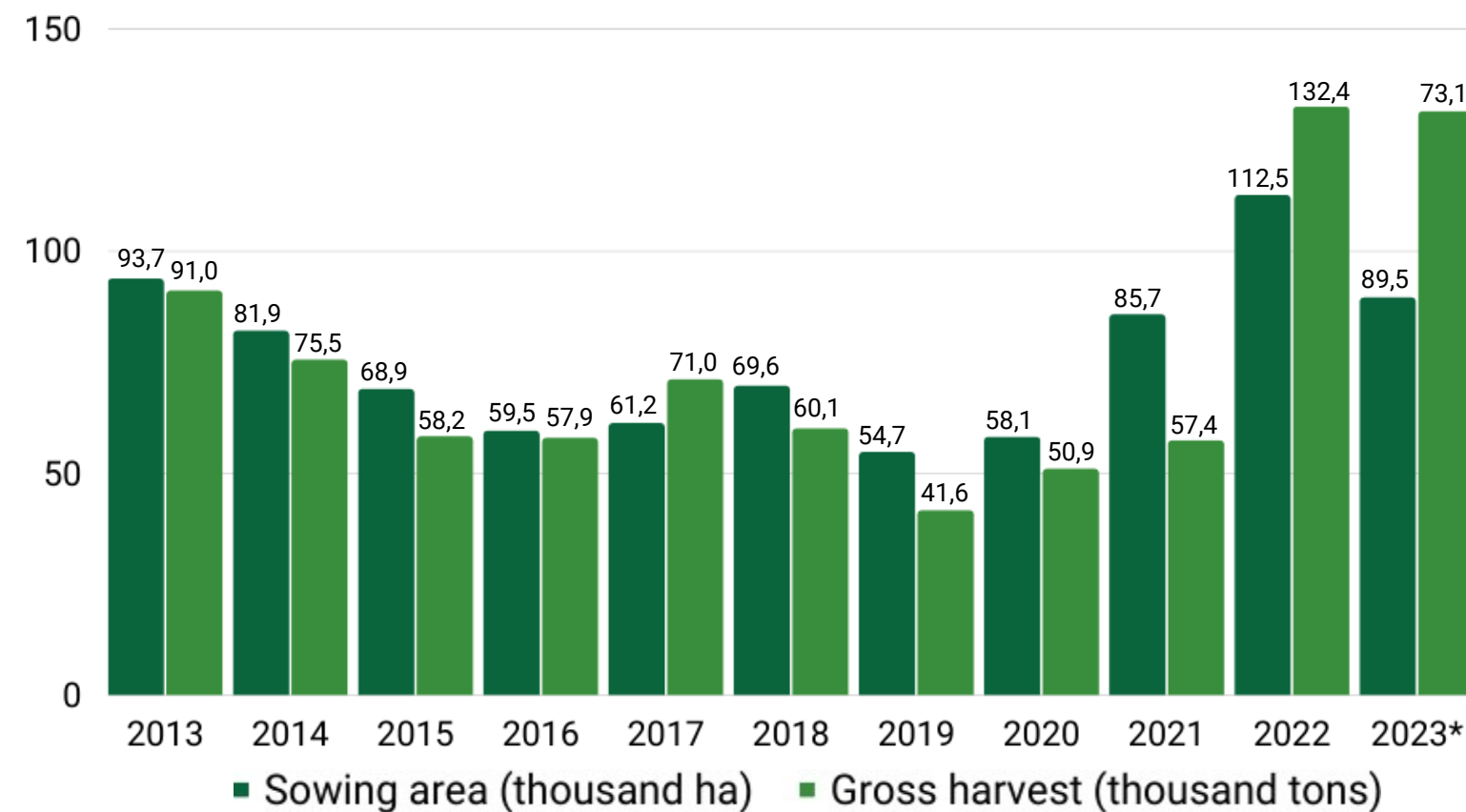
Total sowing area and gross harvest including feed crops



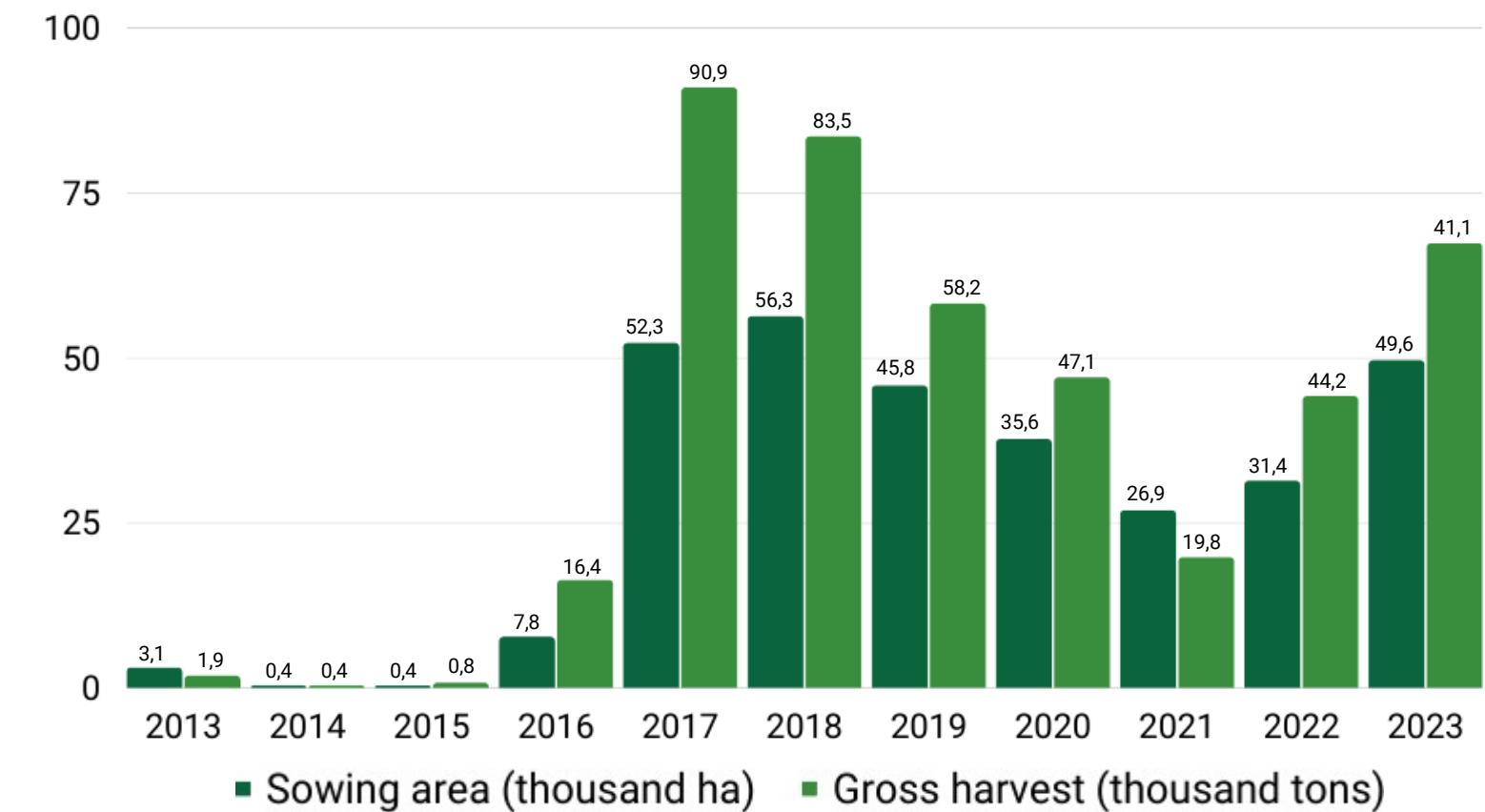
Cereals



Oilseeds



Pulses



Trading

The export of agricultural products of Atameken-Agro JSC is carried out through specialized trading activities.

The main direction of trading is the export of grains, legumes and oilseeds (such as durum wheat, soft wheat, linseeds, red lentils, green lentils, sunflower seeds, rapeseed seeds, chickpeas, peas), as well as the sale of beef cattle .

Our products are exported to 18 countries in Europe, Asia, Africa and the near abroad with the help of railway boxcars, grain carriers, sea transport and container transport on the terms of Incoterms-2010: DAP, CPT, FOB, CFR, CIF.

The export geography of Atameken-Agro JSC is constantly growing, as the trading department is always open to cooperation with new partners.



Export directions






Asia

	Turkey Lentils, peas, chickpeas, durum wheat, Hi-Pro soft wheat
	China Barley, linseed, soft wheat
	Mongolia Rapeseed
	Pakistan Lentils, peas, chickpeas
	Tunisia Durum wheat
	Southwest Asia Soft wheat, barley, corn, lentils, rapeseed

CIS countries

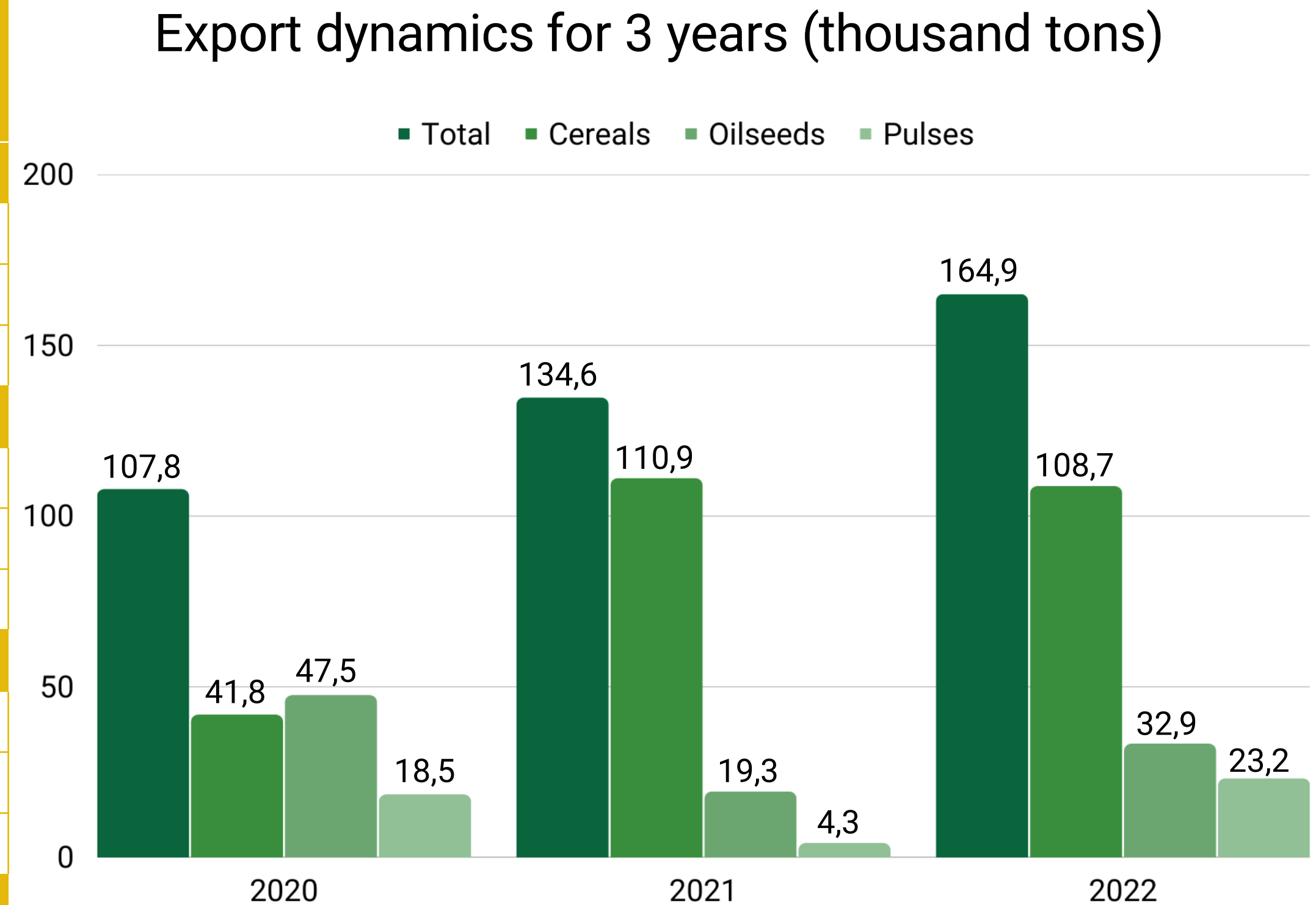
	Kyrgyzstan Lentils, peas, soft wheat
	Uzbekistan Soft wheat, barley
	Tajikistan Soft wheat
	Turkmenistan Soft wheat
	Russian Federation Hi-Pro soft wheat , durum wheat, rapeseed

Europe

	Belgium Linseed		Italy Durum wheat		Spain Durum wheat
	Poland Durum wheat, linseed		Germany Durum wheat, Hi-Pro soft wheat		

Export activities in 2022

Export structure for 2022		
Culture	Volume (tons)	Sum (USD)
Cereals	108 697	38 752 160
Soft wheat	91 651	30 261 940
Durum wheat	11 801	6 732 917
Barely	5 245	1 757 304
Oilseeds	32 987	25 963 568
Linseed	24 273	19 519 220
Rapeseed	8 223	6 147 989
Sunflower	490	296 359
Pulses	23 171	15 889 575
Red lentils	20 541	14 143 832
Chickpea	2 234	1 442 470
Green lentils	396	303 274
Total	164 854	80 605 303



Sales of crop products in 2022

Volume: ~ 246 thousand tons
Export: 67% Domestic market: 33%

Sum: ~ 52 billion tenge
Export: 71% Domestic market: 29%

Culture	Volume (tons)	Sum (USD)
Cereals	120 327	41 416 799
Soft wheat	101 064	32 478 711
Durum wheat	11 802	6 732 916
Barely	7 405	2 199 144
Oats	56	6 026
Oilseeds	85 317	49 090 716
Sunflower	50 672	22 231 254
Linseed	26 317	20 654 104
Rapeseed	8 223	6 147 989
Soybeans	105	57 369
Pulses	40 457	22 256 647
Red lentils	21 041	14 454 067
Peas	15 686	5 292 752
Chickpea	2 234	1 442 470
Green lentils	1 496	1 067 359
Total	246 098	112 764 162

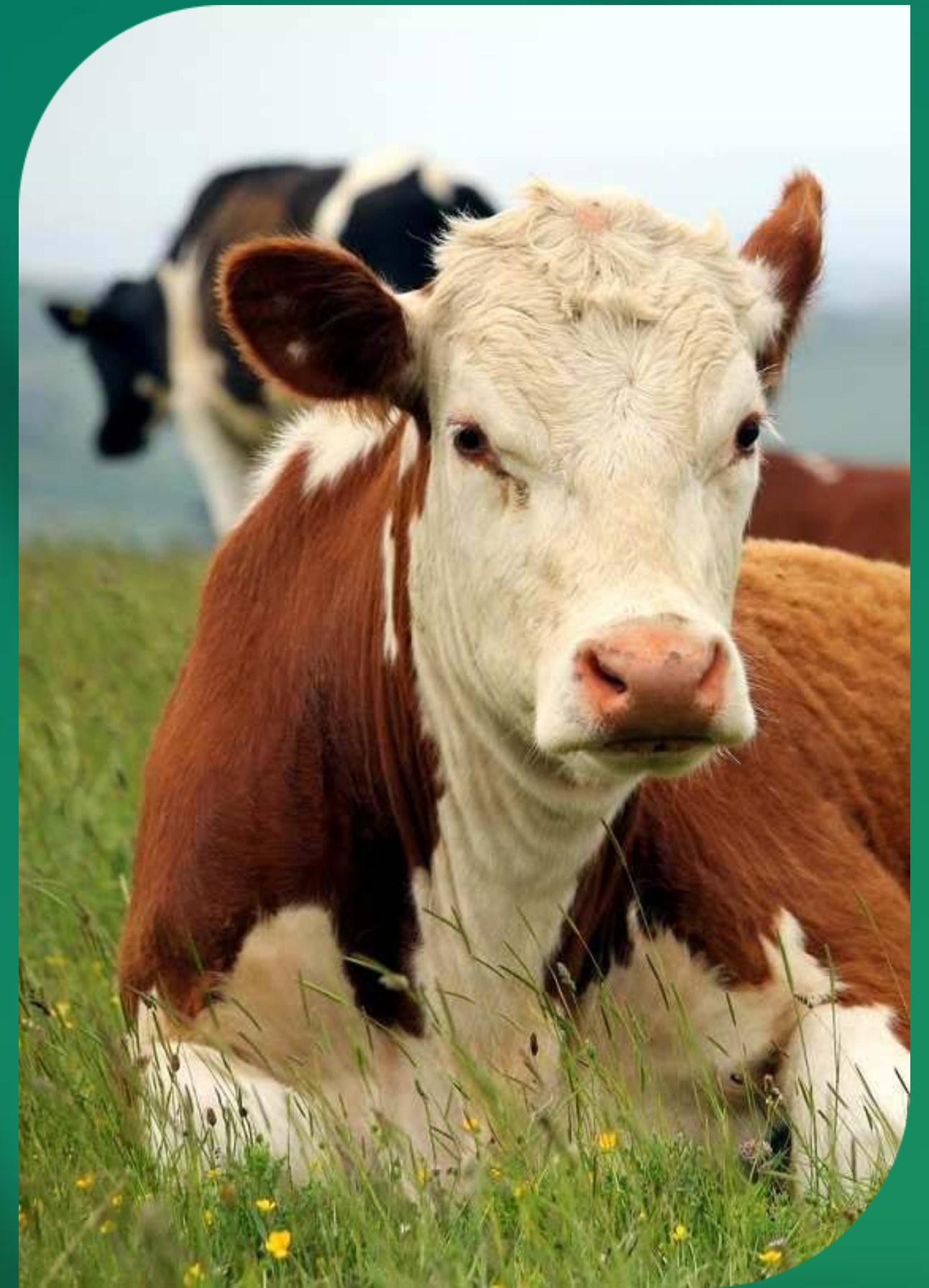
Animal husbandry

Since 2012, "Atameken-Agro" JSC has been breeding beef cattle.

8 farms of the agricultural holding contain a total of 5,000 Hereford and Aberdeen Angus heads.

Achievements of animal husbandry of the agroholding:

- a reliable supplier to the domestic market and neighboring countries
- feed of its own production
- advanced technologies (artificial insemination, widespread digitalization, strict veterinary control)
- annual awards in the category "best representative of the breed"





Seed production

The agricultural holding includes 2 seed farms and a plant for the production of seeds.

The plant operates on a gentle fractional patented technology of grain purification and the production of “strong” seeds, which allow:

- reduce the sowing rate
- ensure accurate seeding and simultaneous ripening
- increase yield by 20%

Capacity of the new plant: 4-5 tons/hour and 160 tons/day

At the moment, seeds of soft wheat, durum wheat and linseeds are available for sale, peas and lentils are planned for the future.

Grain elevators

The storage capacity of agricultural products of the agroholding amounts to 523 800 tons, including CCPs, warehouses and elevators.

Of these 5 linear elevators with a total capacity of 192,000 tons of one-time storage provide storage and cleaning services for large batches of agricultural products. The advantage of our elevators is direct access to rail and road access.

Elevators carry out:

- loading, drying, cleaning
- quality improvement and commodity condition
- storage and shipment
- of cereals, legumes and oilseeds.

The storage of crops in grain elevators is a guarantee of the preservation of their quality indicators.



More information about activities and products of "Atameken-Agro" JSC

Trading department:

phone: +7 777 731 10 03

e-mail: sales@a-agro.kz

Department of material and technical support (procurement and sales):

Amirkhan Urkumbayev

phone: +7 775 645 48 64

e-mail: a.urkumbayev@a-agro.kz

Argyn Khamit

phone: +7 776 255 05 25

e-mail: a.khamit@a-agro.kz

Department of Animal Husbandry:

Director of Livestock and Poultry Development

Sergeyev Vladimir Antonovich

phone: +7 7713 17 96 16

e-mail: v.sergeyev@a-agro.kz

Veterinarian:

Baigenzhin Erken Makhmetovich

phone: +7 7779 5162 77

e-mail: e.baigenzhin@a-agro.kz

Sale of cattle for

export phone: +7 777

731 10 03

e-mail: sales@a-agro.kz

For elevator services questions:

«Atameken-Astyk» LLP / «Arsha-2» LLP

CEO Sayranbek Urkumbayev

phone: +7 705 51138 98

e-mail: astyk.priemnaya@a-agro.kz

For recruitment inquiries:

phone: +7 777 874 00 22

e-mail: info@a-agro.kz

Reception:

phone: +7 747 871 07 75

(int. 201)

e-mail: info@a-agro.kz