



# Agricultural holding JSC “Atameken-Agro”

Created by nature, improved by professionals!

# About us

Agricultural holding "Atameken-Agro"

- established in 2003
- group of 15 companies
- sales of products on the domestic market and in 18 countries around the world
- one of the top 50 largest private companies in Kazakhstan

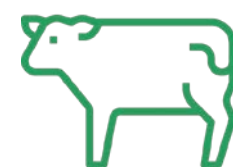
Main activities:



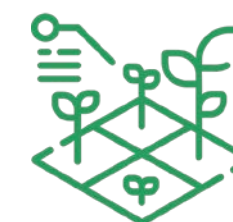
Crop production



Grain storage



Animal husbandry



Seed production



# Extensive geography of cooperation

Europe: Italy, Spain, Poland, Belgium, Germany

Asia: Turkey, China, countries of South-West Asia, Pakistan, Mongolia

Central Asia: Russia, Tajikistan, Turkmenistan, Uzbekistan, Kyrgyzstan

Africa: Tunisia, Egypt



**441 000+**

hectares  
of land resources

**300 000+**

hectares  
of arable land area

**520 000+**

tons  
of storage volumes

**5 000+**

head of  
cattle



# Crop production

Crop production is the main priority of the agricultural holding “Atameken-Agro”. We carefully cultivate more than 300 thousand hectares of fields and grow a wide range of crops.

Grains: wheat, barley, oats

Pulses: chickpeas, peas, green lentils, red lentils

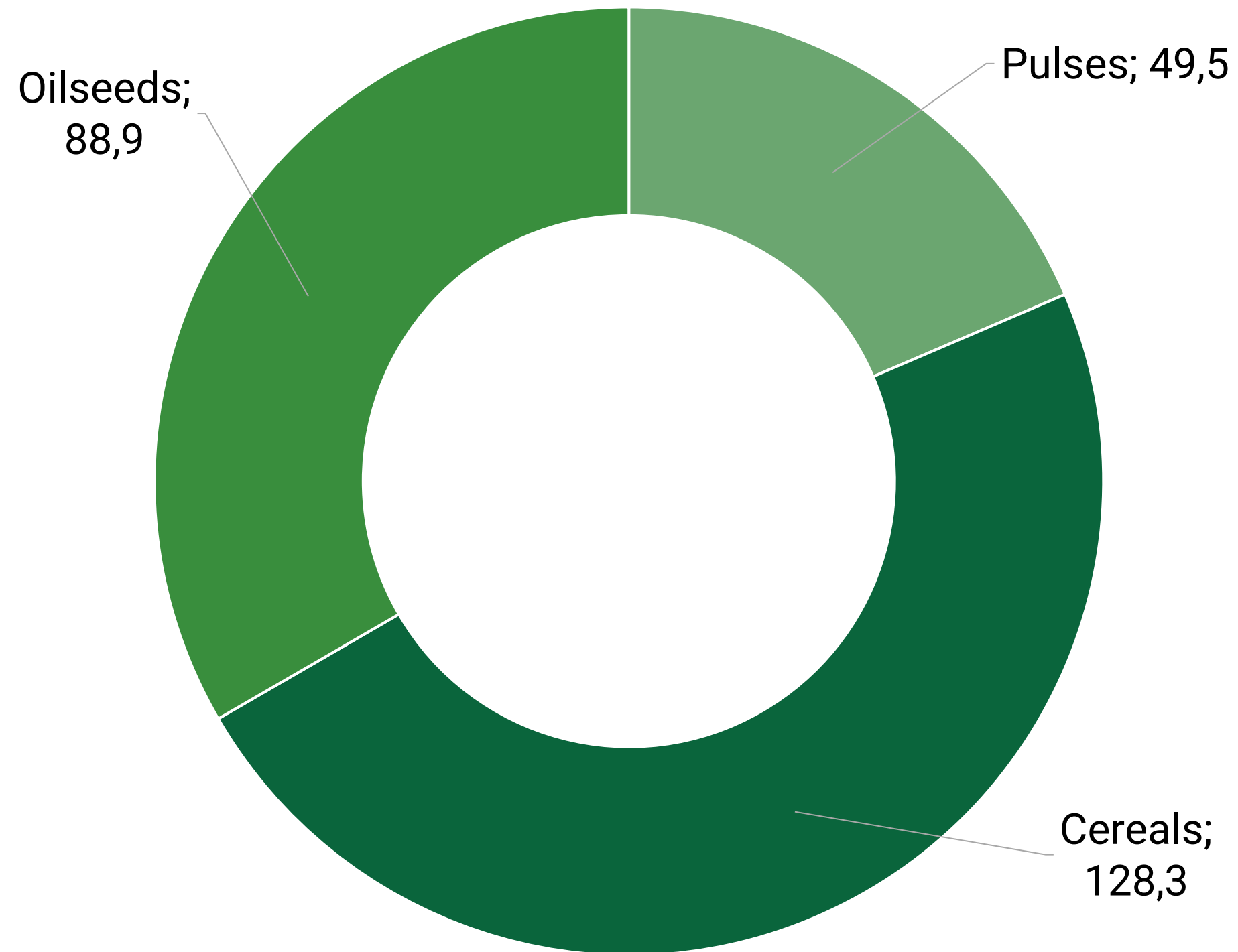
Oilseeds: linseeds, rape, sunflowers

We are members of Global Pulse Confederation (GPC).



# Sowing area in 2023 (thousand ha)

266,9 thousand ha  
Total sowing area\*



Soft wheat	96,02
Durum wheat	25,37
Barely	5,20
Corn	1,04
Oats	0,61



Sunflower	58,59
Linseed	28,28
Rapeseed	2,07

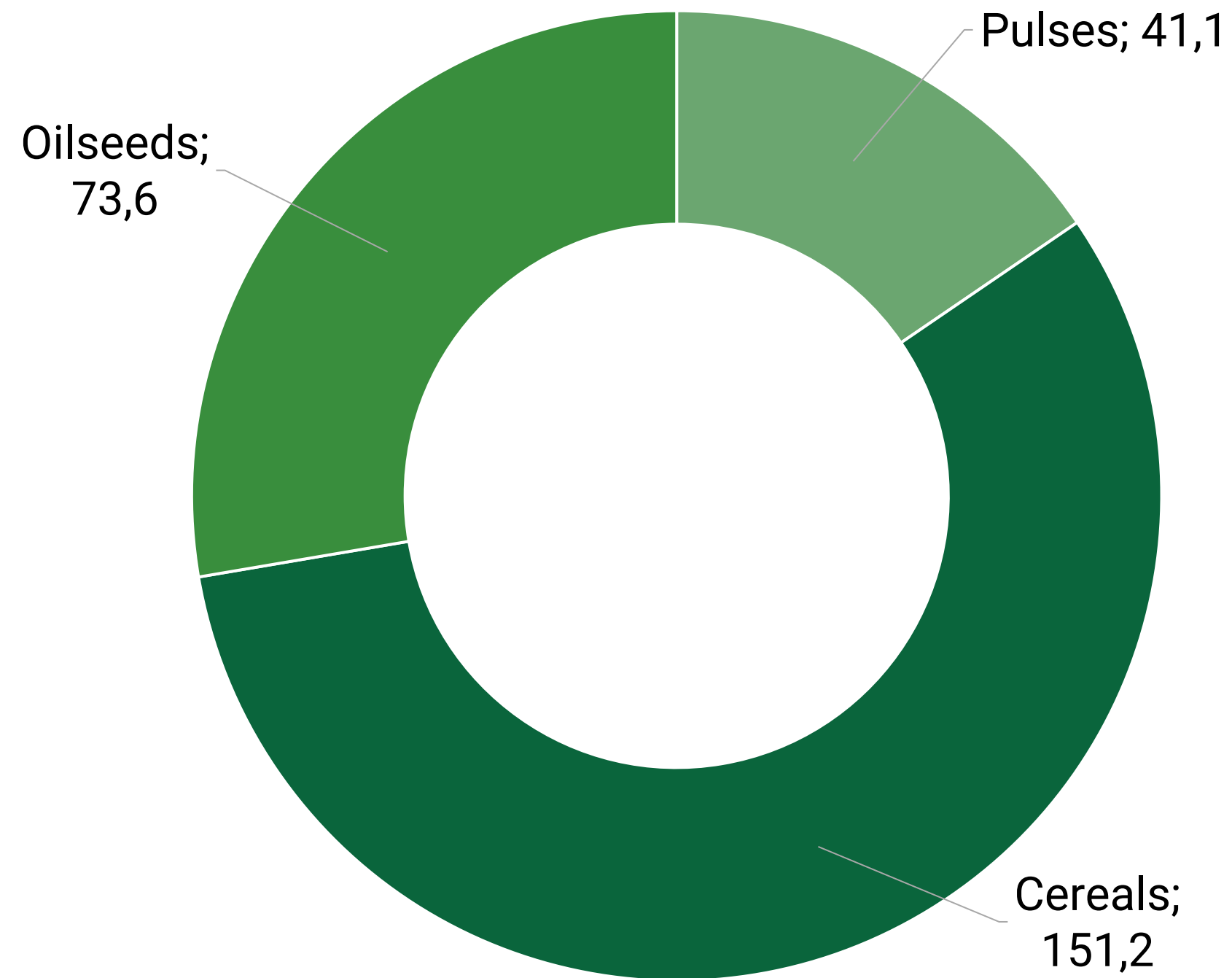


Red lentils	42,08
Peas	7,41

\* Including areas for feed crops

# Gross harvest in 2023 (thousand tons)

266,2 thousand tons  
Total gross harvest\*



Soft wheat	109,73
Durum wheat	28,78
Barely	7,65
Corn	4,39
Oats	0,60



Sunflower	53,84
Linseed	17,04
Rapeseed	2,70

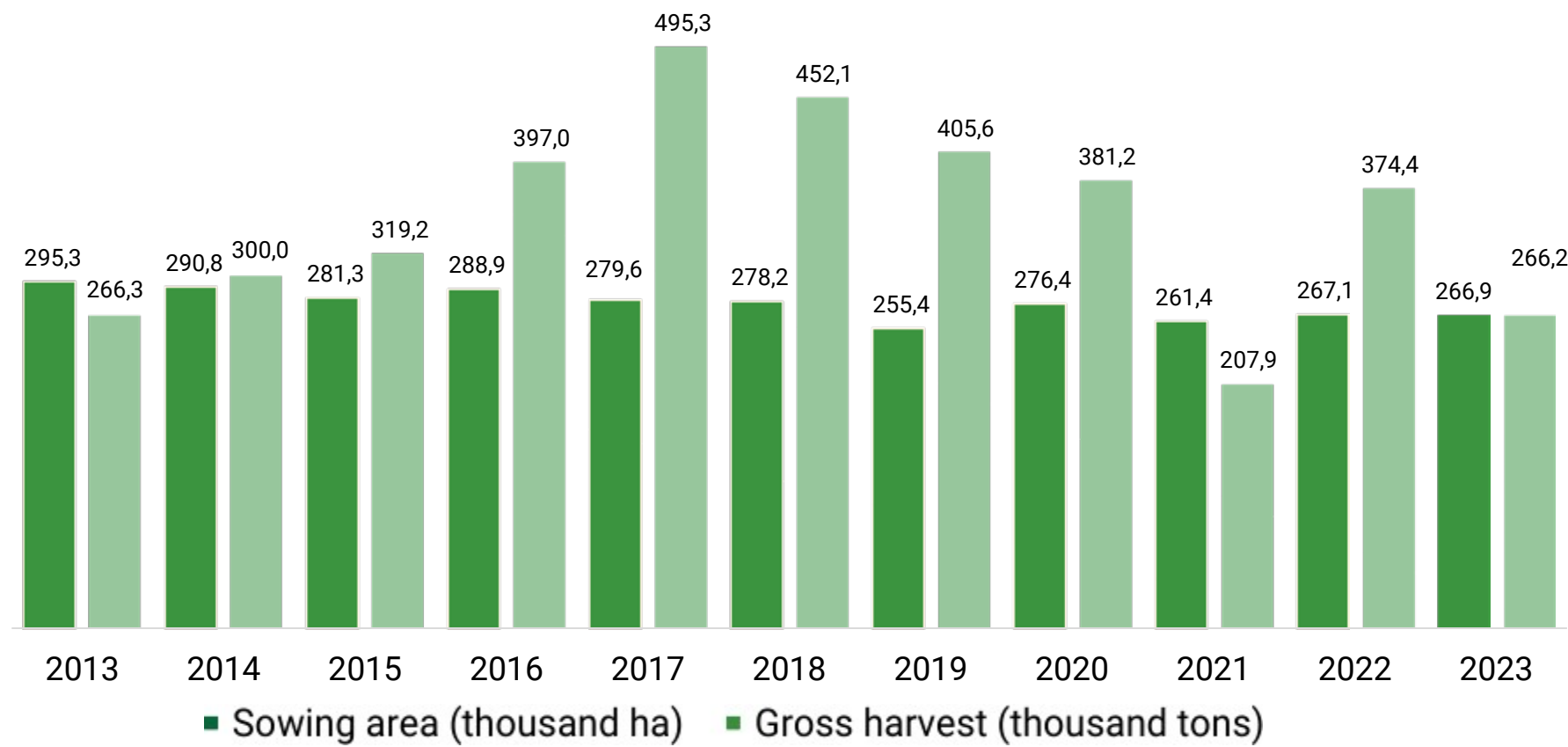


Red lentils	34,75
Peas	6,39

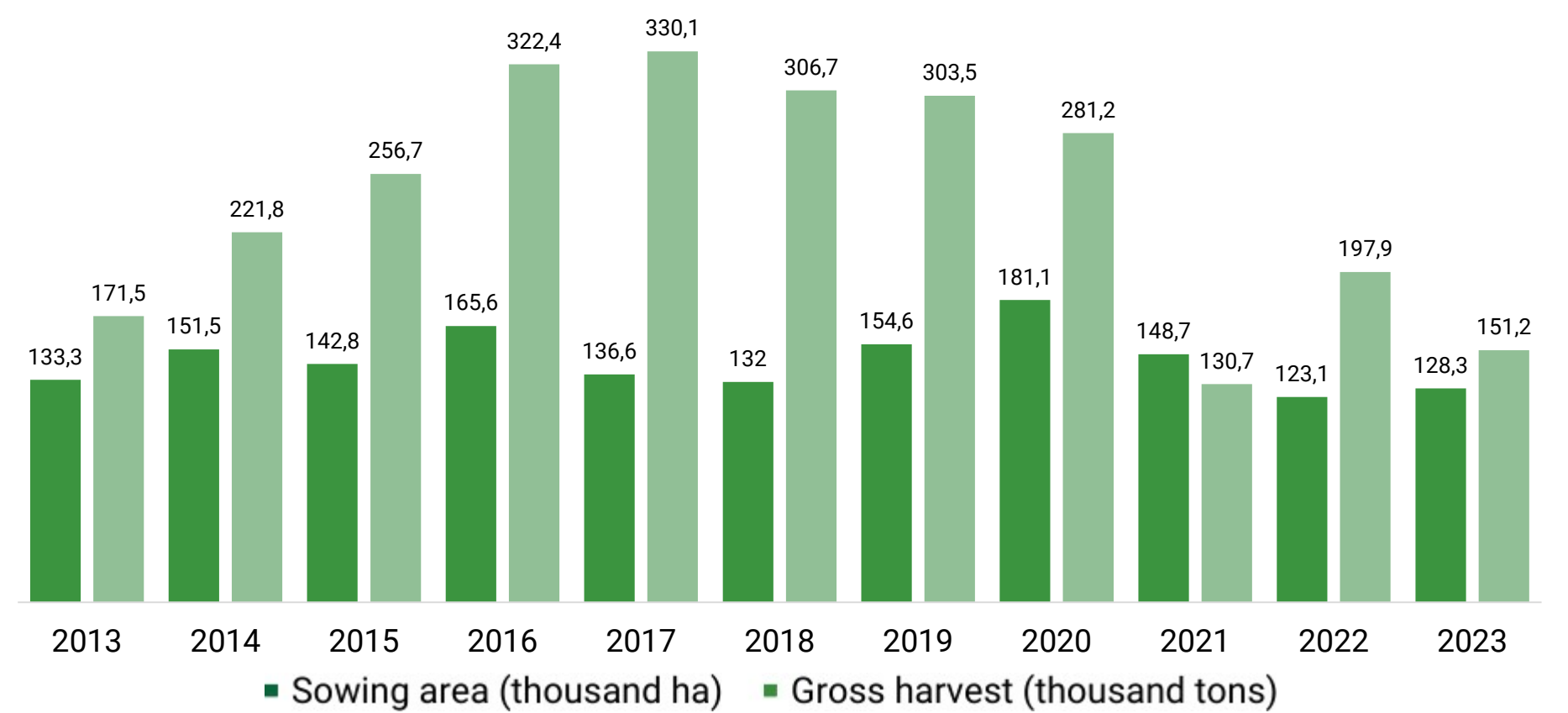
\* Including volumes of feed crops

# Dynamics for 10 years

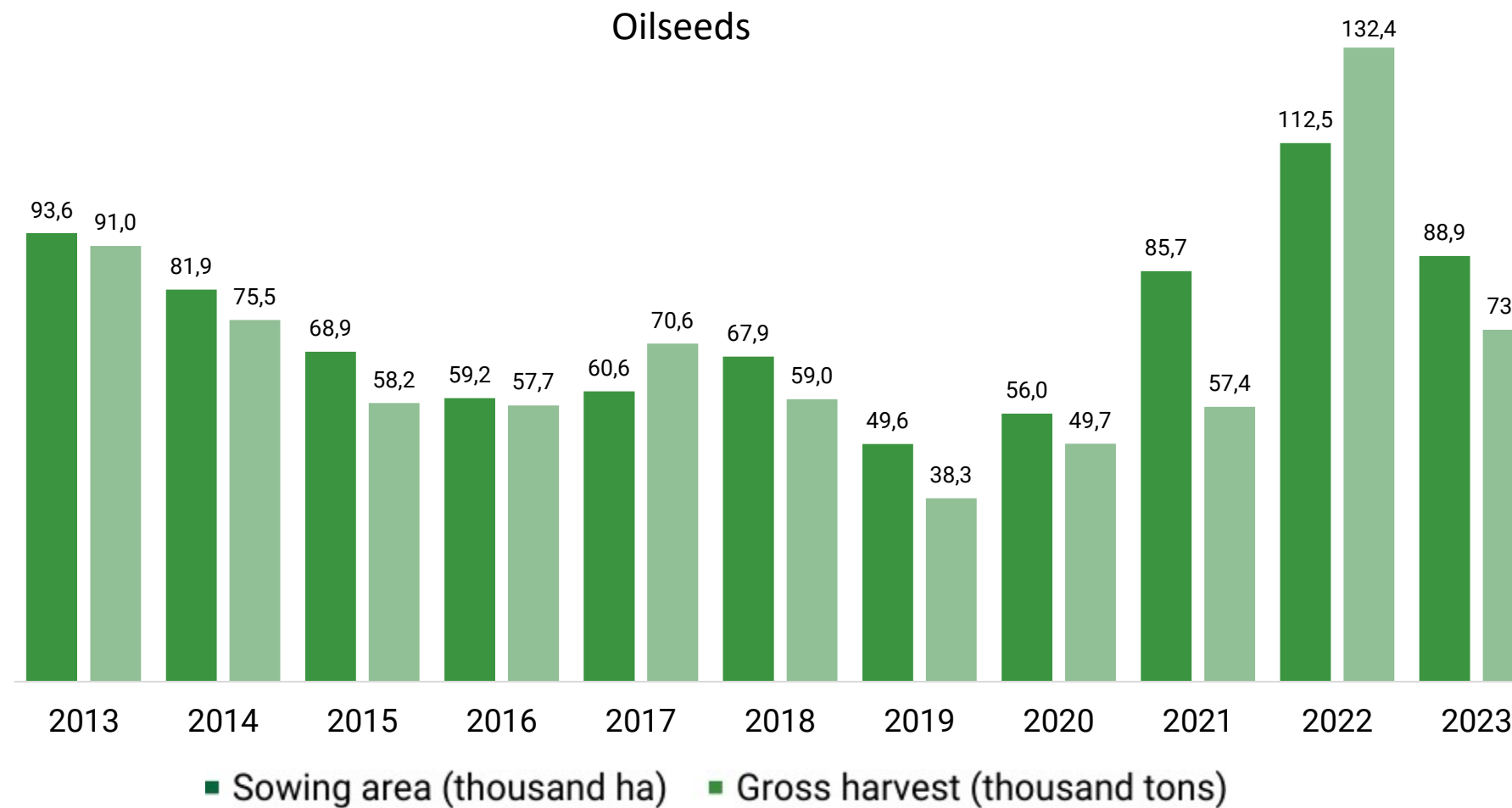
Total sowing area and gross harvest including feed crops



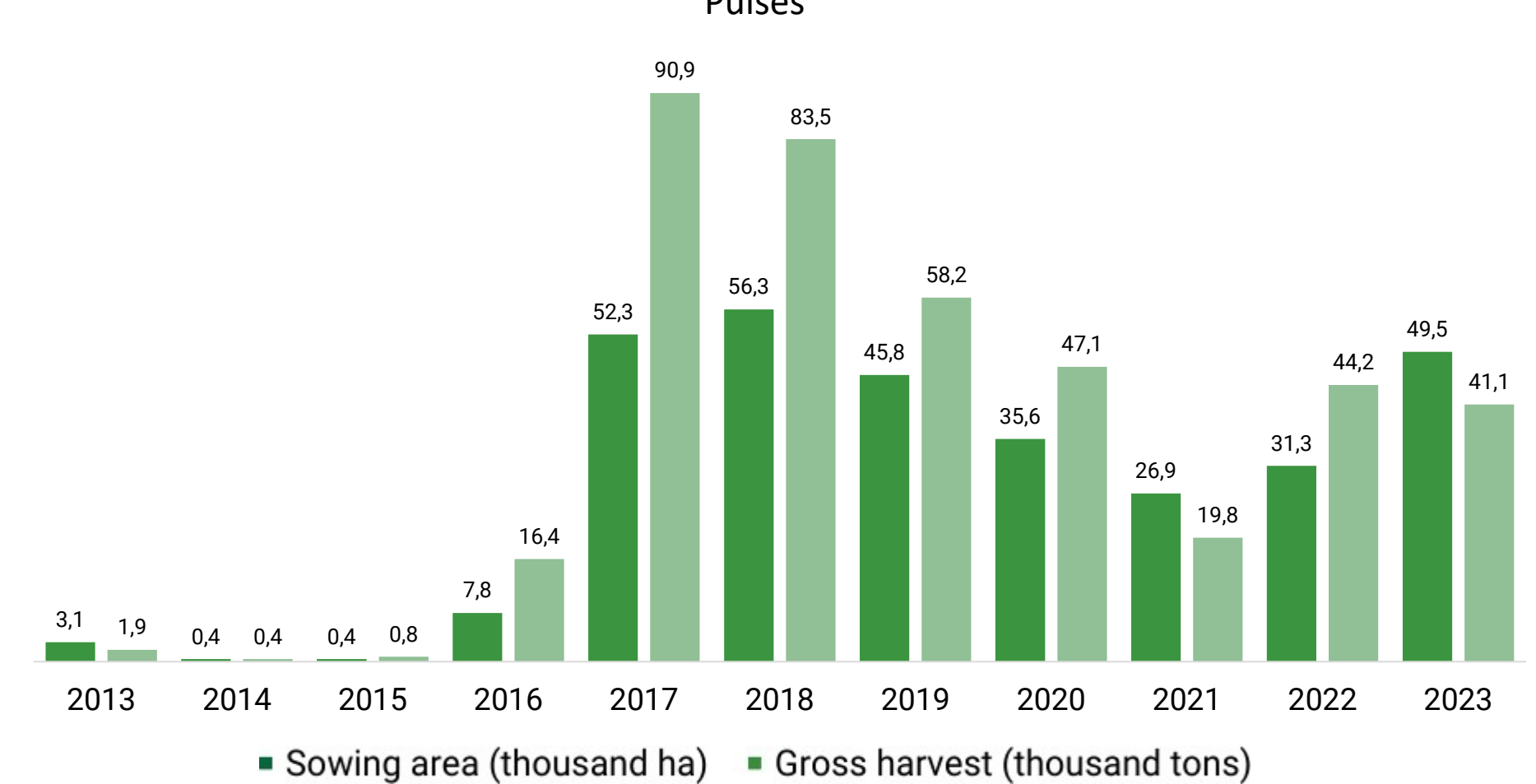
Cereals



Oilseeds



Pulses



# Trading

The export of agricultural products of Atameken-Agro JSC is carried out through specialized trading activities.

The main direction of trading is the export of grains, legumes and oilseeds (such as durum wheat, soft wheat, linseeds, red lentils, green lentils, sunflower seeds, rapeseed seeds, chickpeas, peas), as well as the sale of beef cattle .

Our products are exported to 18 countries in Europe, Asia, Africa and the near abroad with the help of railway boxcars, grain carriers, sea transport and container transport on the terms of Incoterms-2010: DAP, CPT, FOB, CFR, CIF.

The export geography of Atameken-Agro JSC is constantly growing, as the trading department is always open to cooperation with new partners.





# Export directions






## Asia

-  Turkey  
Lentils, peas, chickpeas, durum wheat, Hi-Pro soft wheat
-  China  
Barley, linseed, soft wheat
-  Mongolia  
Rapeseed
-  Pakistan  
Lentils, peas, chickpeas
-  Tunisia  
Durum wheat
-  Southwest Asia  
Soft wheat, barley, corn, lentils, rapeseed

## CIS countries

-  Kyrgyzstan  
Lentils, peas, soft wheat
-  Uzbekistan  
Soft wheat, barley
-  Tajikistan  
Soft wheat
-  Turkmenistan  
Soft wheat
-  Russian Federation  
Hi-Pro soft wheat, durum wheat, rapeseed

## Europe

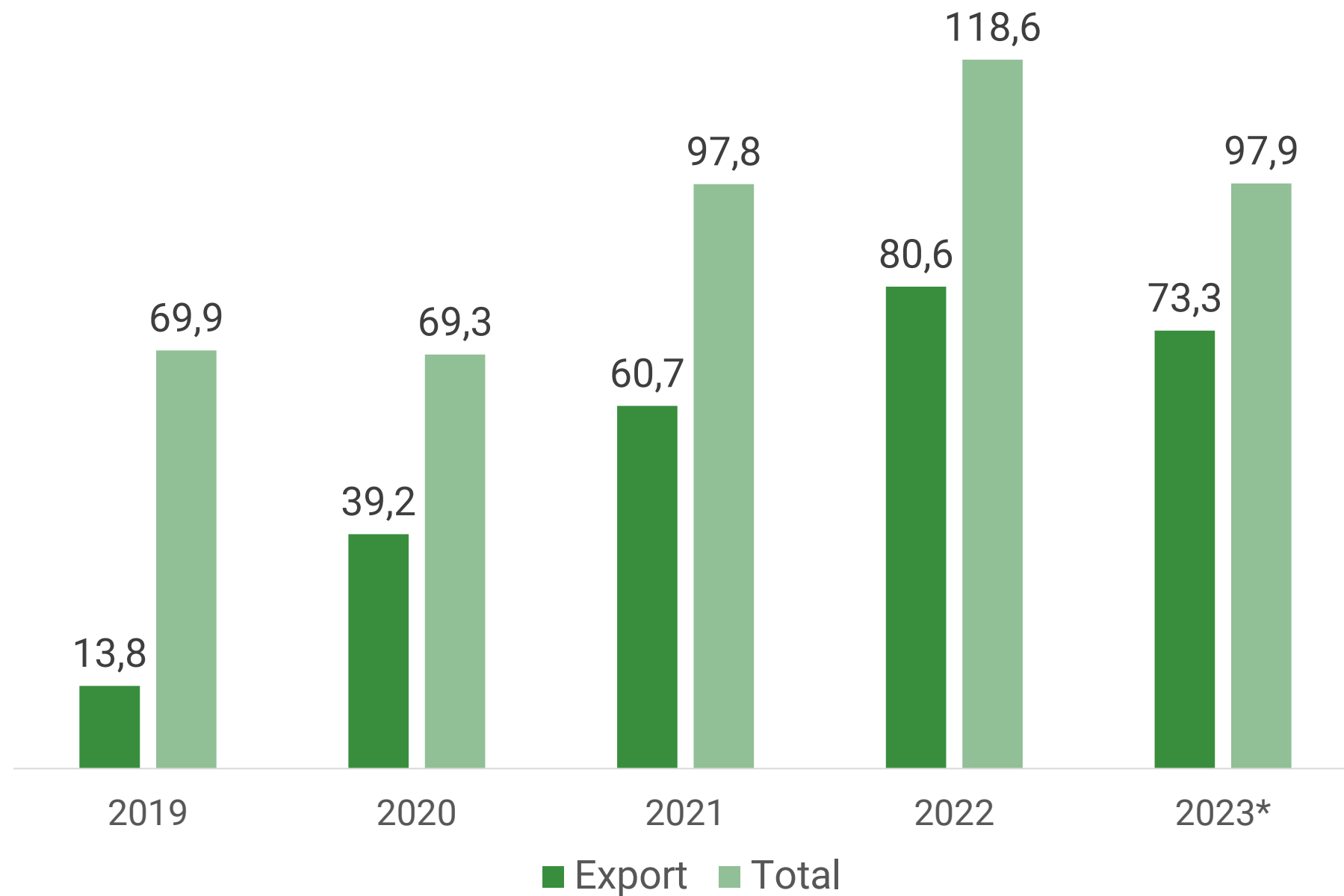
-  Belgium  
Linseed
-  Italy  
Durum wheat
-  Spain  
Durum wheat
-  Poland  
Durum wheat, linseed
-  Germany  
Durum wheat, Hi-Pro soft wheat

# Profit from crop products in 2023\*

Total: 97,9 millions USD\*\*

Export: 75% Domestic market: 25%

Annual profit in 5 years, mln USD\*\*



Export structure for 2023*		
Culture	Volume (tons)	Sum (USD**)
Cereals	129 801	40 261 160
Soft wheat	76 189	20 765 138
Durum wheat	44 165	16 597 428
Barley	9 447	2 898 594
Oilseeds	45 781	21 425 199
Linseed	32 177	16 534 972
Rapeseed	13 036	4 615 632
Sunflower	568	274 595
Pulse	27 793	11 572 271
Red lentils	26 386	10 648 225
Chickpeas	1 407	924 046
<b>Total</b>	<b>203 375</b>	<b>73 258 630</b>

\*Preliminary data

\*\*Average exchange rate of NBRK for each period

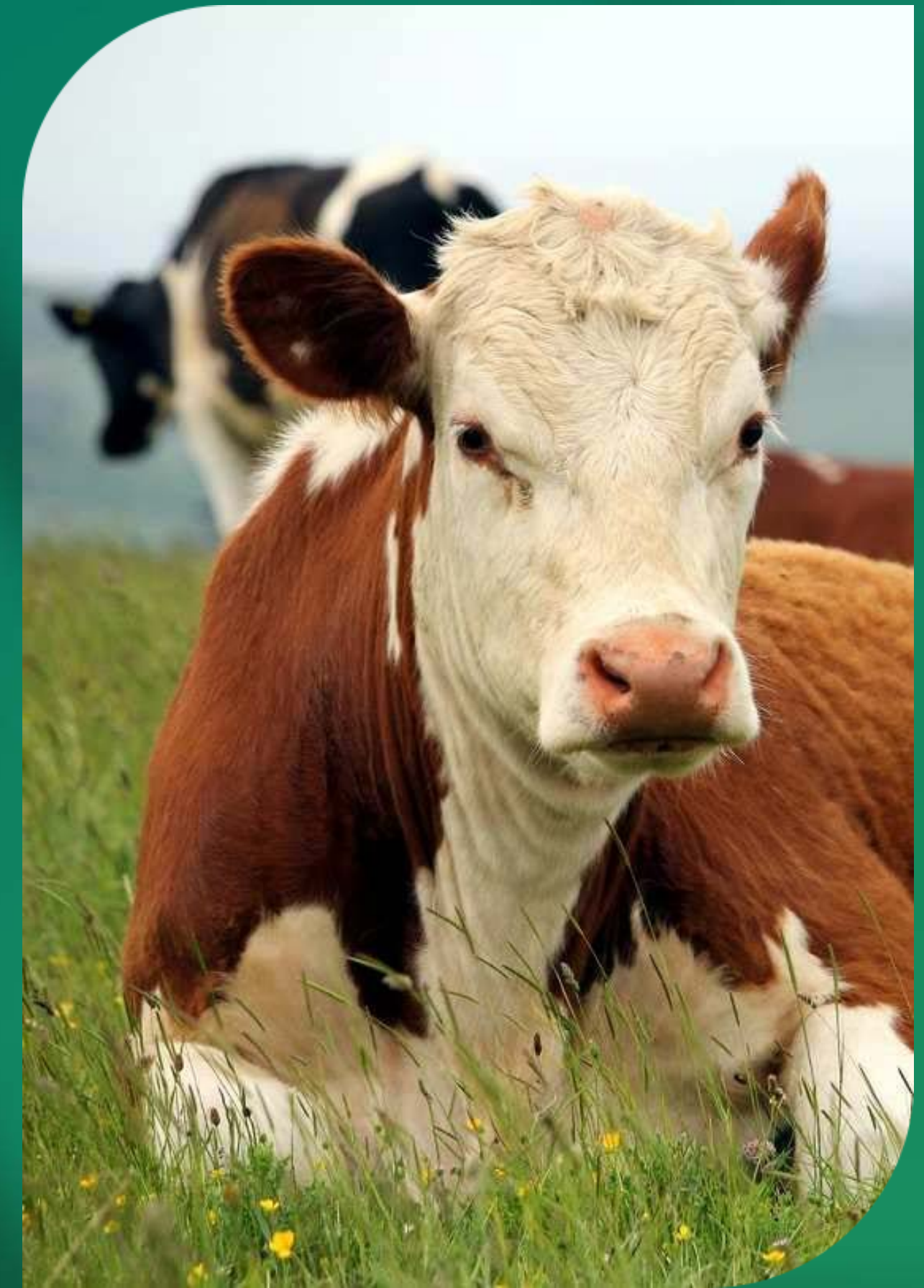
# Animal husbandry

Since 2012, "Atameken-Agro" JSC has been breeding beef cattle.

8 farms of the agricultural holding contain a total of 5,000 Hereford and Aberdeen Angus heads.

Achievements of animal husbandry of the agroholding:

- a reliable supplier to the domestic market and neighboring countries
- feed of its own production
- advanced technologies (artificial insemination, widespread digitalization, strict veterinary control)
- annual awards in the category "best representative of the breed"



# Seed production

Two subsidiary companies jointly produce seeds 20 varieties of different crops, including soft wheat, durum, linen, red lentils, peas and barley using innovative technologies. These seeds are produced both for internal consumption within the group of companies and for sale on the external market.

## Annual seed production (tons)



Atameken-Agro Korneyevka	
Durum	
Teoderiko	3500
Siberian Pearl	1000
Kenobi	500
Kaboto	500
Burbon	300
Soft wheat	
Boyevchanka	500
Umka (winter wheat)	250
Uralosibirskaya	100
Steppe	100
Lentils	
Crimson	1000
Linen	
Severny	100

Atameken-Agro-Timiryazevo	
Soft wheat	
Shortandinskaya	1700
Continental	1300
Omskaya 36	1200
Uralosibirskaya	700
Kurier	450
Pamyati Suslakova	450
Alabuga	350
Barley	
Omsky 100	600
Linen	
Severny	700
Lirina	200
Peas	
Aksaisky 55	1500

# Grain storage

The storage capacity of agricultural products of the agroholding amounts to 523 800 tons, including CCPs, warehouses and elevators.

Of these 5 linear elevators with a total capacity of 192,000 tons of one-time storage provide storage and cleaning services for large batches of agricultural products. The advantage of our elevators is direct access to rail and road access.

Elevators carry out:

- loading, drying, cleaning
- quality improvement and commodity condition
- storage and shipment
- of cereals, legumes and oilseeds

The storage of crops in grain elevators is a guarantee of the preservation of their quality indicators.



# Equipment fleet

JSC "Atameken-Agro" aims for continuous updating of its machinery fleet to maximize productivity. Currently, our arsenal includes over 600 models of diverse equipment selected from leading manufacturers such as John Deere, Claas, Horsch, and others.



	Tractors
Claas	33 pieces
John Deere	25 pieces
Buhler	11 pieces

	Harvesting combines
Claas	84 pieces
John Deere	24 pieces
Rostselmash	23 pieces

	Planting equipments
Horsch	29 pieces
John Deere	17 pieces
Bourgault	15 pieces

	Sprayers
Horsch	18 pieces
Amazone	12 pieces



# More information about activities and products of "Atameken-Agro" JSC

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